

**MISHRA DHATU NIGAM LIMITED**

A Govt of India Enterprise

P. O Kanchanbagh, Hyderabad – 500058, TS, India.

Corporate Identity Number : L14292AP1973GOI001660

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website: www.midhani-india.in

Tender Notice No. : MDN/PUR/0491106/RM/ADVT/251/19-20, Date: 17-02-2020

Start of Issue of Tender Documents:

17TH FEB 2020 at 17.00 Hrs. IST

Receipt of Tender on or before:

10TH MAR 2020 at 10.30 Hrs. IST

Opening of Tender Date:

10TH MAR 2020 at 11.00 Hrs. IST

Sl. No	MATERIAL	Estimated Requirement	
	DESCRIPTION & SPECIFICATION.	Unit	Qty
1.	FERRO BORON (DETAILS AS PER ANNEXURE-I) (Quantity Tolerance +/- 5%)	500	KGS.

List of Tender Documents:-

S. No	Document Description	Pages
	Invitation to Tender	26 pages
Annexure I	Technical Specifications	03 Pages
	Eligibility Criteria	01 Page
Annexure II	General Terms and Conditions	07 Pages
	a. Terms and Conditions for Indigenous Bidders	01 Pages
	b. Terms and Conditions for Import Offers	03 Pages
Annexure III	Procedure for Submission of Manual Tenders	01 Page
Annexure IV	Bank Guarantee Formats	03 Pages
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For MISHRA DHATU NIGAM LIMITEDNitesh S
Manager (Purchase)

1.0 SPECIFICATION**FERRO BORON GRADE -A****COMPOSITION:**

B	-----	15-20%
C	-----	0.10% max
Al	-----	2% max
Si	-----	1% max
Fe	-----	Balance
Size	-----	5-30 mm

1. Test certificate of OEM from where the material is going to be supplied shall be enclosed along with offer indicating all the above elements as per tender.
2. Before shipment of the material, the vendor/manufacturer should submit the TEST CERTIFICATES of the material offered to Midhani for approval. Test certificate (in duplicate/photo copy) shall be put in drum No:1 of each batch
3. Delivery schedule:
 - a. FOB: 100% ordered quantity within 30 days of PO
 - b. CIF : 100% ordered quantity within 65 days of PO
 - c. FOR: 100% ordered quantity within 75 days of PO
4. Quantity Tolerance: 500 kgs \pm 5 %
5. Packing: 200/250/500 kgs packed in sealed steel drum. The drum after packing shall be properly sealed with hard plastic tags.
7. Every drum should have proper identification labels /markings in paint on body of the drum and Lid
 1. Name of the manufacturer
 2. PO number
 3. Material descriptions
 4. Lot No/Batch No
 5. Drum No
 6. Net weight
 7. Gross weight.
8. Acceptance criteria: As per QA document (Chemical composition as per QA document shall be tested by QC at Midhani).
9. Incomplete offer will not be considered

Bank Details for payment of EMD by Foreign Bidders. (Only Foreign Bidders shall submit EMD using these details. For Indigenous Bidders, EMD amount shall be paid through link <http://ebs.in/midhani/public> or visit midhani website www.midhani.com > purchase > Tenders > Tender fee, EMD fee (Earnest Money Deposit) and security Deposit –ONLINE PAYMENT ONLY.)

MIDHANI Bank Details	Name of the Firm	:	M/s. Mishra Dhatu Nigam Limited
	PAN No.	:	AABCM6345A
	Bank Name	:	HDFC Bank Ltd.
	Branch Address	:	Lakdikapul Branch, Hyderabad.
	Account No.	:	00210330000440.
	IFSC Code	:	HDFC0000021
	MICR Code	:	500240002
	SWIFT Code	:	HDFCINBBHYD
	Type	:	Current account.

Check list for submission of documents against the tender:**I) Techno Commercial bid should contain the following information (Envelope I)**

S. No	Description	Comply (Yes/No)
1	EMD	NA
2	Signed copy of integrity pact	NA
3	Detailed specification and Chemical composition of the offered product	
4	Acceptance to Terms and conditions of the tender	
5	Manufacturer test certificate wherever required	
6	Manufacturer's Name & Address	
7	The tenderer shall furnish typical analysis along with offer with respect to elements listed in the tendered specifications.	
8	Price Basis	
9	Delivery Schedule as per tender	
10	Validity period of the offer as per tender	
11	Terms of payment as per tender	
12	Country of origin of goods	
13	GST number and applicable rate (For indigenous bidder)	
14	Port of loading for FOB supplies. (For Import Offers)	
15	Tariff Head Under H.S (HARMONISED SYSTEM)/Custom duty tariff code	
16	Any other remarks related to this tender please specify in your offer	

Note:

- Tenders received without the above documents & details are liable to be rejected summarily.
- Any order resulting from this invitation to tender shall be governed by our General conditions of contract and the supplier quoting against this enquiry shall be deemed/ to have read and understood the same.
- Please enclose the above check list along with the Techno Commercial bid.
- Tenderer's offer must conform in all respects with the applicable specifications and terms and conditions of the tender. In case of, deviation if any, from the tender specifications or terms and conditions must be clearly and explicitly stated. Technical deviations and Commercial deviations shall be furnished in separate sheets under the headings "TECHNICAL DEVIATIONS" and "COMMERCIAL DEVIATIONS" respectively, along with reasons for taking such deviations. Deviation(s) mentioned elsewhere shall not be accepted.

MIDHANI reserves the right to accept / reject any deviation in tenderer's offer pertaining to the materials specifications or to the terms and conditions stipulated in this tender without assigning any reason.

II) Price Bid should contain the following information (Envelop II)

- Unit Rate both in figures & words

Detailed procedure for submission of bids explained at Annexure - II.

Eligibility Criteria

1. Offers from traders as well as from authorized dealers/distributors /representatives on behalf of original manufactures, are allowed subject to the following
 - Authorization letter duly signed by the original manufacturers to be submitted along with techno commercial bid by the authorized dealer/ distributors /representative/trader. Authorization letter shall be valid on the date of opening of the tender
 - Authorization letter shall be valid till completion of the contract/order, in case of award of contract
2. Offers shall be considered subject to fulfilling of the eligibility criteria as below (Applicable to All New Vendors to MIDHANI)
Note: Vendors of MIDHANI, who have successfully executed at least one order in past 5 years shall be treated as existed vendors.

Criteria	Documents required for confirmation
Technical Experience : Bidder (Sole) / Original Manufacture Should have supplied tendered material of similar composition and size at least 2 times in previous 24 months for atleast 20% of tender quantity (2 separate POs Need to be submitted)	Copy of the contract/Purchase order OR other document evidence by self OR by Principle/original manufacturer

- Apart from meeting the eligibility criteria defined above, all bidders shall fill vendor registration form available in the website <http://midhani-india.in> / login / and submit along with the offer for formal vendor registration

Note: Existing Suppliers also who have earlier not submitted the vendor registration application in the above format / choose to update their credentials subsequent to earlier application, may submit the same along with their technical offer.

General Terms and Conditions of the Tender

1. Any Order resulting from this invitation to tender shall be governed by our General Terms and Conditions of Contract and the supplier quoting against this enquiry shall be deemed / to have read and understood the same.
2. Where counter terms and conditions have been offered by the Tenderer, the purchaser shall not be governed by these unless specific acceptances have been given in writing in the order by the Purchaser.
3. The offer should be complete in all respects. Full Particulars and descriptive literature and drawing should be forwarded along with the quotation. The make of the items offered should be clearly specified. Materials should be offered strictly conforming to our specifications. The deviations if any should be clearly indicated in the quotation. Test Certificates must be produced, wherever required. Material conforming to IS will be preferred.
4. **VALIDITY :**
The offer should be valid for a minimum period of **30** days from the date of opening of the tender.
In case of shorter Price validity period, than what is stipulated in the Tender, the Company reserves the right to reject the bid summarily
5. **DELIVERY PERIOD:**
FOB: 100% Ordered quantity within 30 Days of PO.
CIF: 100% Ordered quantity within 65 Days of PO.
FOR: 100% Ordered quantity within 75 Days of PO.
6. **EARNEST MONEY DEPOSIT:**
7. Not Applicable. In case of failure of the bidder to accept / execute the contract as per agreed terms, the bidder shall not be permitted to participate in the re-tender for the same item. Suitable penal action in accordance with other provisions of the Tender shall also be applicable
8. **SECURITY DEPOSIT (SD):**
In case of successful tenderer, **10% of PO Value** towards SD shall be submitted by vendor within 21 days from the date of PO, in the form of Bank Guarantee or payment through online with proof thereof.

The Security Deposit of above amount shall be submitted on placement of order, online through link <http://ebs.in/midhani/public> or visit midhani website www.midhani.com > purchase > Tenders > Tender fee, EMD fee (Earnest Money Deposit) and security Deposit –ONLINE PAYMENT. Or Bank Guarantee as per format enclosed from a Scheduled Bank of India encashable in Hyderabad, India with validity till successful completion of the Order, within 21 days from the placement of order.

The security deposit shall be for the due and faithful performance of the contract and shall remain binding notwithstanding such variations, alterations or extensions of time as it may be made, given, conceded or agreed to between the Supplier/Contractor and Purchaser.

The Security Deposit furnished by the successful tenderer will be subject to the Terms & Conditions of the order/contract finally concluded between the parties and the Purchaser will not be liable for payment of any interest on the security deposit or any depreciation thereof.

The Security Deposit shall be refunded on application by the contractor after expiry of the contract period and after he has discharged all his obligations under the contract and produced a certificate from the Purchaser's authorized representatives certifying the due completion & acceptance of the work.

All Government Departments and Central PSUs are exempted from payment of Security Deposit. In all cases where SD is exempted, in case of failure of the bidder to accept / execute the contract as per agreed terms, the bidder shall not be permitted to participate in the re-tender for the same item. Suitable penal action in accordance with other provisions of the Tender shall also be applicable.

NOTE: In case SD is not submitted within the stipulated time as above, interest @ 12% p.a. shall be levied for the period of delay beyond the stipulated time. Interest as above may be either deposited by the supplier / contractor or recovered from any amounts due to the supplier / contractor.

9. All Bank Guarantees (EMD/SD/Advances/PBG) submitted:

- a. Shall be from a Nationalized Bank/ Scheduled Commercial Bank encashable in India and in our prescribed formats only.
- b. Bank Guarantees (SD/Advances/PBG) shall have an additional claim period of twelve months from the date of expiry.

10. Purchase Preference under 'Make in India' Programme as per below mentioned Order and Notifications shall be provided to all Local suppliers:

Public Procurement (Preference to Make in India) Order – 2017 revised dt.29/5/2019.

'Local content' means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent.

'Local supplier' means a supplier or service provider whose product or service offered for procurement meets the minimum local content as prescribed under this Order or by the competent Ministries / Departments in pursuance of this order.

1. Requirement of Purchase Preference : Subject to the provisions of this Order and to any specific instructions issued by the Nodal Ministry or in pursuance of this Order, purchase preference shall be given to local suppliers in all procurements undertaken by procuring entities in the manner specified hereunder"

a. "In procurement of goods, services or works in respect of which the Nodal Ministry has communicated that there is sufficient local capacity and local competition, and where the estimated value of procurement is Rs. 50 lakhs or less, only local suppliers shall be eligible. If the estimated value of procurement of such goods or services or works is more than Rs. 50 lakhs, the provisions of sub-paragraph b or c, as the case may be, shall apply";

b. "In the procurements of goods or works which are not covered by paragraph 1a and which are divisible in nature, the following procedure shall be followed";

Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract for full quantity will be awarded to L1.

If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the local suppliers, will be invited to match the L1 price for the remaining 50% quantity subject to the local supplier's quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price or accepts less than the offered quantity, the next higher local supplier within the margin of purchase preference shall be invited to match the L1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.

c. "In procurements of goods or works not covered by sub-paragraph 1a and which are not divisible, and in procurement of services where the bid is evaluated on price alone, the following procedure shall be followed":-

i. Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract will be awarded to L1.

ii. If L1 is not from a local supplier, the lowest bidder among the local suppliers, will be invited to match the L1 price subject to local supplier's quoted price falling within the margin of purchase preference, and the contract shall be awarded to such local supplier subject to matching the L1 price.

iii. In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the local suppliers within the margin of purchase preference matches the L1 price, then the contract may be awarded to the L1 bidder.

Exemption of small purchases: Notwithstanding anything contained in paragraph 1, procurements where the estimated value to be procured is less than Rs. 5 lakhs shall be exempt from this Order.

2. Minimum local content shall ordinarily be 50%. The nodal ministry may prescribe a higher or lower percentage in respect of any particular item and may prescribe the manner of calculation of local content. Nodal Ministry has prescribed the following local content for Midhani items as given below.

S. No.	Items Notified under PPP (MII) order	% of Local content to qualify as domestically manufactured
1	Design Manufacturing, supply, Erection and commissioning of Furnaces	25%
2	Design Manufacturing, supply, erection and Commissioning of capital equipments like rolling Mills, Presses, Hammers etc	10%
3	Design Manufacturing supply, erection and commissioning of capital equipments like Melting furnaces	15%

3. The margin of Purchase Preference shall be 20%

4. The local supplier at the time of tender, bidding or solicitation shall be required to provide self certification that the item offered meets the minimum local content and shall give details of the location(s) at which the local value addition is made.

5. In cases of procurement of value in excess of 10 Crores, the local supplier shall be required to provide a certificate from the statutory auditor or cost auditor of the company (In case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.

6. For details please visit the following websitelink. https://dipp.gov.in/sites/default/files/Revised-PPP-MII-Order-2017_28052018.pdf

Also please see DDP Notification No. 59011/8/2015-D(HAL-II) which mentions the minimum specific local content etc for consideration as local supplier.

Vendors to intimate the value of Goods & Services which are sub contracted by them from MSE's if any, pertaining to the tendered item(s).

11. MSE (MICRO AND SMALL ENTERPRISES):

As per Public Procurement Policy(PPP) for Micro & Small Enterprises (MSEs) order,2012 vide Gazette notification dated 23.03.2012 by Ministry of Micro, Small and Medium Enterprises of Govt of India, the following benefits will be extended to the MSEs.

If Tenderer happens to be a MSE as per Government Guidelines, necessary benefits in line with Government Guidelines issued from time to time shall be provided on submission of valid documentary proof to the satisfaction of the Purchaser. In case organization is an MSE Unit owned by SC/ST Entrepreneur or owned by Women Entrepreneur, submit valid documentary proof for extending benefits as per Government guidelines. Benefits include

- i) EMD is exempted for Micro & Small Enterprises (MSEs) registered with DIC/ NSIC/KVIC/ Udyog Aadhar Memorandum (UAM) issued by MoMSME or any other body specified by Ministry of MSME.
 - ii) Purchase Preference to MSE's shall be provided as given below.
 - a) In tenders, participating Micro and Small Enterprises quoting price within price band of L1+ 15 percent shall also be allowed to supply at least 20% requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprise. In case of more than one such Micro and Small Enterprise, the supply shall be shared proportionately (to tendered quantity).
 - b) In case of tender item is non-divisible and if Micro and Small Enterprises quoted price is within the price band L1+15% shall be allowed to supply total tender requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprise.
 - iii) "Vendors to intimate the value of Goods & Services which are sub contracted by them from the MSE's if any, pertaining to the ordered item(s)".
 - iv) The benefits mentioned above are meant for procurement of goods produced and services rendered by MSE's. Traders are excluded from availing these benefits
12. Start ups as recognized by Department of Industrial policy and Promotion (DIPP) shall be exempt from paying Earnest Money Deposit (EMD)

13. QUERIES / CLARIFICATIONS:

Queries / clarifications technical, financial or commercial, if any, that may arise, should be referred by the tenderer by email/letter to

Technical Queries:

Name: Sri. A Ravi Chandran (DGM, Melt Shop)

Email id:

Ph: 040-2418 4324

Commercial/Financial Queries:

Name: Sri. Nitesh S, (Mgr.)

Email id: snitesh@midhani-india.in

Ph: 040-2418 4202

14. PRICE NEGOTIATIONS :

Price Negotiations as such shall not be held, except in the case of Negotiations with the lowest tenderer and accordingly, the tenderers shall have to submit their best commercial bids.

15. ARBITRATION :

Any dispute(s) or difference(s) whatsoever arises under or out of or in connection with the EOI/contract, or in respect of any defined legal relationship associated therewith or derived there from, shall be resolved/settled amicably, through mutual negotiation; failing which the differences shall be resolved by way of arbitration in accordance with the International Centre for Alternative Dispute Resolution (ICADR) Arbitration Rules 1996. The authority to appoint the arbitrator(s) shall be the International Centre for Alternative Dispute Resolution (ICADR). And will provide administrative services in accordance with ICADR Arbitration Rules 1996. The seat of arbitration shall be India. The language of the arbitration proceeding shall be English. The place of arbitration proceedings shall be Hyderabad, Telangana, India.

In case of PSU/Government organization DPE guidelines in force or as amended from time to time shall be applicable. In the event of any dispute or difference relating to the interpretation and application of the provisions of commercial contract(s) between Central Public Sector Enterprises (CPSEs)/Port Trusts inter se and also between CPSEs and Government dept./Organizations (Excluding disputes concerning Railways, Income Tax, Customs & Excise Dept.), such disputes or differences shall be taken up by either party for resolution through AMRCD as mentioned in DPE OM No. 4(1)/ 2013- DPE(GM)/FTS-1835 dated 22/5/2018 or the latest DPE Guidelines issued from time to time.

16. JURISDICTION :

All questions, disputes or differences arising under, out of or in connection with the contract shall be subject to the exclusive jurisdiction of court within local limits of Hyderabad, India.

17. **RISK PURCHASE:**

The supply of all items must be completed satisfactorily and within the specified period in the order falling which the Purchaser reserves the right to purchase stores from other sources at the supplier's cost and risk. In such case the supplier shall be bound to pay the extra cost incurred by Midhani forthwith on demand by Midhani.

18. **ADDENDA TO TENDER DOCUMENTS :**

The Purchaser reserves the right to issue addenda to the tender documents to clarify, modify, supplement or delete any of the condition, clause or items stated in the tender documents issued with this invitation to Tender. Each addendum issued will be distributed to each tenderer or his authorized representative and the addendum so issued shall form a part of the original tender documents to be reviewed as required.

19. **NO CLAIM FOR COMPENSATION FOR SUBMISSION OF TENDER :**

The tenderers whose tenders are not accepted shall not be entitled to claim any costs, charges and expenses of the tender, incidental to or incurred by them, through or in connection with their submission of tenders even though the Purchaser may elect to withdraw the invitation to tender.

20. **BANKRUPTCY ETC.:**

If the Supplier/Contractor shall become bankrupt or insolvent or cause or suffer any receiver to be appointed of his business or any asset thereof or compound with his creditors, or being a corporation commence to be wound up, or carry on its business under a Receiver for the benefits of its creditors or any of them, the Purchaser shall be at liberty:

- a. To terminate the contract forthwith upon coming to know of the happening of any such event as aforesaid by notice in writing to the Contractor or to the receiver / liquidator.

OR

- b. To give such receiver, liquidator or other person the option of carrying out the contract subject to his providing guarantee up to an amount to be agreed for the due and faithful performance of the Contract.

21. **RIGHT OF ACCEPTANCE:**

The Purchaser does not bind himself to accept the lowest or any of other tender and reserves the right of acceptance the whole or any part of the tender or portion of the quantity offered.

22. **LIQUIDATED DAMAGES(LD):**

Liquidated Damages shall be levied against Suppliers/Contractors in the event of unsatisfactory, delayed or non supply of materials/execution of Contract beyond the date of delivery/completion of job. LD is leviable at the rate of 1% of the total order/contract prices per week or part there of subject to a maximum 10% of the order/contract prices including taxes & duties without prejudice to the right of the purchaser to take any other action. The amount shall also be recoverable from any other contract on account of the supplier. The payment or deduction of such damages shall not relieve the contractor from his obligations to complete the work or from any other of his obligations and liabilities under the contract

23. **CANCELLATION / SHORT CLOSURE OF CONTRACT/PURCHASE ORDER:**

The purchaser may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the supplier, terminate the contract in whole or in part:

- a) If the supplier fails to deliver any or all of the stores within the time period(s) specified in the contract, or any extension thereof granted by the Purchaser.
- b) If the supplier fails to perform any other obligation under the contract within the period specified in the contract or any extension thereof granted by the purchaser.
- c) Purchaser reserves the right to cancel the Purchase Order/ contract on its own under exceptional circumstances.

On receipt of notice for short closure, the contractor shall cease all further work, except for such work as may be specified in the notice for the sole purpose of protecting that part of the stores already executed. Further, the liability of MIDHANI in such cases will be limited to the extent of the cost as assessed by MIDHANI, in its opinion, till the point of short closure.

24. **REJECTED GOODS:** The rejected goods at MIDHANI premises will lie at the risk of the Vendor. They should be replaced immediately on receipt of intimation regarding rejection from Midhani. In case the rejected goods are not replaced within six weeks from the date of receipt of the inspection memo, MIDHANI is not responsible for any loss, damage and theft, and in addition, MIDHANI reserves the right to recover such amount as may be assessed on account of storage and incidentals or any other charges MIDHANI may have incurred.

The vendor has to lift the rejected material from MIDHANI within 6 months from the date of receipt of intimation. In case of rejected goods are in MIDHANI for more than 6 months, MIDHANI reserves the right to dispose of the same and Vendor shall not have any right for claiming the goods or damages thereof.

25. **SUBMISSION OF TENDER :**

Tenders shall be submitted as per procedure specified at Annexure III. The tenders received after the stipulated time and due date, due to any reason whatsoever will not be considered. Tenders who are incomplete or otherwise considered defective are liable to be rejected.

26. **MULTIPLE L1 PARTIES:**

In case more than one tenderer is qualifying as L1, after price evaluation and the order is not to be split, the placement of order shall be done after obtaining reduced revised price bid from the L1 tenderers and if still there is a tie among L1 tenderers then to discover the final L1, draw of lots shall be held in presence of the tenderers who chose to be present.

27. Only one vertical (Company) from a group of companies will be eligible to participate in the tender. Midhani reserves the right to reject the bids of all such parties summarily, if it is found that verticals under the same organizations have participated.

28. **TENDER OPENING:**

A. **TECHNO-COMMERCIAL BIDS (UN-PRICED) :**

Techno-commercial Bids (un-priced) only shall be opened on the due date indicated in the enquiry in the e-platform (or) in the presence of Tenderers or their authorized representatives who choose to be present at the time of tender opening, as the case may be.

B. **PRICE BIDS:**

Price Bids of technically acceptable tenders' shall be opened after the Techno-commercial bids evaluation and after receipt of clarifications, if any, in the e-platform (or) in the presence of Tenderers or their authorized representatives who choose to be present at the time of tender opening, as the case may be at the time and date which will be informed to the tenderers concerned in advance.

The comparative assessment of offers received would be made on equal footing taking into account the financial implications for the deviations in terms and conditions/loading of any charges to arrive at the Landed Cost to MIDHANI. In case of any acceptable commercial deviation, MIDHANI may evaluate the prices with appropriate loading at One year MCLR rate + 0.5% of SBI prevailing on the date of Technical bid opening."

Conditional discounts offered by the tenderers for coverage within a shorter period for early inspection / payment etc., shall not be considered at the time of evaluation of tenders.

29. **DEFINITIONS:**

A. **PURCHASER:**

The term "Purchaser" or "Midhani" as used herein shall mean Mishra Dhatu Nigam Limited, incorporated under the Companies Act, 1956, and having its registered office at P.O. Kanchanbagh, Hyderabad - 500 058, India, and shall include its successors and assigns.

B. TENDERER:

The term "Tenderer" shall mean the person, firm or corporation submitting a tender against the Invitation to tender and shall include his/its heirs, executors, administrators, legal representatives, successors and assigns.

C. SUCCESSFUL TENDERER/SUPPLIER/CONTRACTOR:

The term "Successful Tenderer/Supplier/Contractor" shall mean the Tenderer whose tender has been accepted and shall include his/its heirs, executors, administrators, legal representatives, successors and assigns approved by the Purchaser.

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TERMS AND CONDITIONS FOR INDIGENOUS OFFERS**1. PRICE BID FORMAT:**

Prices shall be quoted ONLY in the following format/as per BOQ:

Sl. No	Description	Quantity with UOM	Unit Price per job (INR)	Total FOR Midhani price (INR)	HSN/SAC Code	GST (%)
I	II	III	IV	(V = III x IV)		VI
01	FERRO BORON	500 Kgs				

The tenderer shall indicate/furnish the following in his offer:

- Manufacturer's Name & Address.
- Country of origin of goods.
- Delivery period.
- Mode of packing.
- Net weight and Gross weight.
- Technical Literature / Catalogue/Specifications.
- Details of Shelf life, if any, applicable for the goods offered.
- Your Banker's Name, Address & Details.
- A confirmation that the price quoted is your lowest export price and is the same as you would normally quote to Government department and other favored customers.
- HSN Code for all the Items quoted along with applicable GST Rates.
- TARIFF HEAD UNDER H. S. (HARMONISED SYSTEM).

Note: Technical Offers shall contain UNPRICED Format indicating all the details without which offers are liable to be rejected.

2. TERMS OF PAYMENT for Indigenous Offers:**For Materials:**

100% Payment within 30 Days from the date of Receipt and acceptance of Material at MIDHANI.

3. PRICES

Price Basis: FOR Midhani, Hyderabad basis shall be quoted. The Prices must be per unit shown inclusive of packing forwarding insurance Octroi duty and delivery charges and should be on FOR destination basis, Offers from local suppliers should be for free delivery at our Stores.

4. TAXES AND DUTIES:

The Tenderer shall indicate their GST Number & date in the quotation. Taxes/Duties payable have to be clearly indicated in the quotation. The nature of duties and applicable percentages thereof and the items on which such taxes/duties are leviable along with applicable HSN code shall be indicated in the Offer. Payment of taxes or duties shall be as applicable at the time of supply and on production of documentary evidence. Statutory variation in the rate of Taxes and duties during the delivery period shall be accepted.

Note: Payment shall be released only after filing of GSTR1 and GSTR3B including availability of invoices in GSTR2A of MIDHANI

5. PACKING:

The stores should be securely packed and properly marked to avoid loss or damage in Transit by Rail / Road. Mode of Packing shall be specified in the offer.

GENERAL TERMS & CONDITIONS FOR IMPORT OFFERS**1. Prices shall be quoted ONLY in the following format/as per BOQ:**

Sl. No	Description	Quantity with UOM	Unit Price (USD/EUR/GBP/JPY)	Total FOB Price (USD/EUR/GBP/JPY)	Customs Tariff (HSN) Code
I	II	III	IV	(V = III x IV)	
01	FERRO BORON	500 Kgs			

In case you opt for any other INCOTERMS other than FOB, ONLY additional Charges for CIP/CIF/C&F Price may be quoted separately. FOB PRICE SHALL BE INDICATED IN THE OFFER WITHOUT FAIL.

The tenderer shall indicate/furnish the following in his offer:

- Manufacturer's Name & Address.
- Country of origin of goods.
- Delivery period.
- Mode of packing.
- Net weight and Gross weight.
- Technical Literature / Catalogue/Specifications
- Details of Shelf life, if any, applicable for the goods offered.
- Your Banker's Name, Address & Details.
- A confirmation that the price quoted is your lowest export price and is the same as you would normally quote to Government department and other favored customers.
- HSN Code for all the Items quoted along with applicable GST Rates.
- TARIFF HEAD UNDER H. S. (HARMONISED SYSTEM).

Note: Technical Offers shall contain UNPRICED Format indicating all the details without which offers are liable to be rejected.

2. CREDIT RATING CERTIFICATE:

- Tenderers may furnish credit rating obtained by them from any reputed credit rating agency along with offer.
- DEALERSHIP CERTIFICATE (If Applicable):
Dealers/Stockists/traders shall furnish dealership/authorisation certificate from the OEM along with offer. Offer shall not be considered in case authorization certificate from OEM is not submitted.

3. AGENCY COMMISSION :

We are a Government of India Enterprise. It is our policy to deal with the foreign suppliers/manufacturers directly without associating any of their Indian agents or payment of any agency commission. You are therefore requested to quote your price without any agency commission, passing on this benefit to the Purchaser which is Government of India Enterprise. Please therefore specifically state in your offer that the price quoted by you is net and NO agency commission is payable to any Indian agent.

4. TERMS OF PAYMENT:

A. Supply: Through Irrevocable Letter of Credit/Telegraphic Transfer, 30% payable against shipping document as mentioned at clause 4.1 and balance 70% payable against acceptance documents mentioned at clause 4.2. Clear instruction shall be given by you to the bank to forward the following documents without any delay to our bank. Andhra Bank, BDL Campus Branch, PO kanchanbagh, Hyderabad-500058 **OR** State Bank of India, Chandrayangutta, Hyderabad – 500058.

(or)

B. 100% Payment within 30 Days from the date of Receipt and acceptance of Material at MIDHANI.

4.1 Documents required for 30% payment:

The tenderer shall be confirming that in the event of order that the following documents will be furnished for each lot / consignment for purposes for payment:

- a. Clean on Board Bill of Lading as defined in Incoterms 2010. – 2 negotiable and 2 non negotiable copies
- b. Signed Invoice for the goods dispatched. - 4 copies
- c. Certificate of Origin. – 2 copies
- d. Packing List. – 5 copies
- e. Test / Manufacturer's Certificate. – 4 copies
- f. Fax/email intimation particulars regarding shipment sent to our insurer – 2 copies
- g. Certificate from beneficiary that one set of non negotiable documents has been sent to Purchaser/Buyer as per PO/Contract

4.2 Documents required for claiming balance 70% payment:

- a. Acceptance certificate issued by Midhani in original.
- b. NOC from Midhani for releasing balance payment after recovery if any.

(NOTE : In case of LC Payment, cost of LC and interest for 30% Advance shall be added for landed cost calculation)

5. PRICES :

Preference will be given to FIRM prices, but should the quoted prices be subject to variation, the price variation clause should be detailed in the offer.

- i. Offers in Foreign Currencies shall be normally on FOB basis. However, in case any other Terms as per INCOTERMS are quoted, FOB price must be indicated. MIDHANI shall reserve the right to place order on either FOB or other Terms as per INCOTERMS.
- ii. Supplier shall provide mandatory 14 days of free period for arranging custom clearance in Final place of Delivery : ICD, Hyderabad
- iii. Indicate whether the shipment shall be FCL (Full Container Load) or LCL (Low Container Load) and number of containers in the techno-commercial bid. In case the same is not feasible, indicate the volume and weight of the consignments.
- iv. Exchange rate for the foreign currencies shall be considered as on final scheduled techno-commercial bid opening date for bid evaluation and comparison purpose. Exchange rate shall be taken from the website of RBI.
- v. Landed Costs shall be calculated on FOB Costs considering the following:
 - a. Freight, Insurance and Clearance Charges (as per the port of Loading) till receipt of material in MIDHANI.
 - b. Duties applicable after considering Input Tax Credits.
 - c. Interest Charges for normalizing payment terms (if any), based on One year MCLR rate + 0.5% of SBI prevailing on the date of Technical bid opening.
 - d. LC charges prevailing as on techno-commercial bid opening date as per SBI taking into account the Delivery Period.
 - e. Pre Dispatch Inspection Charges, if any, for Inspection by MIDHANI.
- vi. Freight & Insurance charges whichever is lower either (i) from offer, in case of other than FOB price or (ii) our internal prices in case of FOB Price shall be considered.

6. **DISCOUNT :**
Prices quoted should be applicable to purchases by Manufacturers and the manufacturer's discount, if any, should be indicated in the offer.
7. **MODE OF SHIPMENT :**
By Sea for Import offers with place of delivery to be indicated as **ICD, Hyderabad.**
(Port of Loading shall be clearly mentioned for FOB supply in techno-commercial offer)
8. **DESCRIPTION & SPECIFICATION :**
The description and specification offered in the offer will be binding on the Tenderer and no alteration thereof will be permitted.
9. **AUTHORITY TO SUBMIT TENDER :**
The signatory to the Tender will be deemed to have the authority to submit the Tender. The Tender will be binding on the tenderer and no alteration will be permitted.
10. **TAXES & DUTIES:**
All statutory customs/import duties, taxes, fees, cess & levies, etc. in India on the imported goods on amount payable in foreign currencies shall be borne and paid by the Purchaser.
Income tax (Withholding Tax) in India, if leviable and other taxes in relation thereto on any other account shall be borne and paid by the successful Supplier. The successful supplier shall be liable to file tax returns with respective income tax authorities as required under the Indian Income Tax Act.
All payments under the Purchase Order to the successful tenderer shall be subjected to deduction of taxes at source at the applicable rates in force as per the provisions of the Indian Income Tax Act or Double Taxation Avoidance Treaty whichever is more beneficial to the tenderer. Where the benefits of double taxation are to be availed, it shall be the responsibility of the tenderer to furnish the Tax Residency Certificate to the Purchaser required under the Indian Income Tax Act.
11. **INSURANCE :**
Marine Insurance Coverage will be arranged by the Purchaser for FOB Shipment
12. **EXPORT LICENCE :**
Restrictions if any, for exporting this item to Midhani, India may please be indicated specifically with regard to time required for executing the order as per the quoted delivery schedule.
13. **PACKING :**
The material should be securely packed and properly marked to avoid Loss & Damage in Transit. Mode of Packing shall be indicated in the Offer.
14. **HIGH SEA SALES:** In case of High Seas Sales, the Exchange rate as on the date of procurement of Raw material from the foreign supplier by the Vendor, as evidenced from the Vendor Voucher (to be submitted by the vendor) shall be adopted. Also, in case of High Sea Sales, HSS agreement shall be signed only after submission of Security Deposit.
15. **COO (Country of Origin):**
Country of Origin Certificate to be issued by Chamber of Commerce to avail discount in preferential custom Duty amount in India Customs.

PROCEDURE TO BE FOLLOWED FOR SUBMISSION OF TENDER
(In Separate Sealed Covers)

ENVELOPE NO.1:

PART – I “TECHNO- COMMERCIAL & PRICE BID”
~~ALONG WITH EMD & INTEGRITY PACT~~
ENQUIRY NO. **MDN/PUR/0491106/RM/ADVT/251/19-20**
DATE: **17-02-2020**
DUE DATE : **10-03-2020 AT 10.30 AM**

To
THE ADDL. GENERAL MANAGER (PURCHASE)
MIDHANI, HYDERABAD - 500 058.

NAME OF THE TENDERER:

PLEASE PUT THE ABOVE ENVELOPE IN A BIGGER SIZE ENVELOPE:

ENVELOPE NO: 2:

TENDER NO.
ENQUIRY NO. **MDN/PUR/0491106/RM/ADVT/251/19-20**
DATE: **17-02-2020**
DUE DATE : **10-03-2020 AT 10.30 AM**

CONTENTS:

- 1) TECHNO-COMMERCIAL BID WITH EMD
- 2) PRICE BID

To
THE ADDL. GENERAL MANAGER (PURCHASE)
MISHRA DHATU NIGAM LIMITED
PO: KANCHANBAGH,
HYDERABAD - 500 058.

NAME OF THE TENDERER:

Annexure IV

SPECIMEN FORMS OF

BANK GUARANTEES

1. FORM OF BANK GUARANTEE IN LIEU OF SECURITY DEPOSIT

FORM OF BANK GUARANTEE IN LIEU OF SECURITY DEPOSIT

1. This deed of guarantee executed onday of by
.....

(Name and Address of the Bank)

the Bank hereinafter called Bank (which term shall mean and include its successors and assigns wherever the context so admits) in favour of M/s. MISHRA DHATU NIGAM LIMITED., a government of India Enterprise incorporated and registered as a company under the Companies Act, 1956, having its registered office at P.O. Kanchanbagh, Hyderabad – 500 058, state of A.P. India, herein after referred to as the “purchaser” (which terms shall mean and include its successors in office and assigns).

2. In consideration of M/s. Mishra Dhatu Nigam Limited (Purchaser) having agreed to exempt hereinafter called the said Contractor(s) (which term shall mean and include its successors assigns and legal representatives) from the demand under the terms and conditions of Purchase / Work Order No. dated for(hereinafter called the said agreement) of Earnest Money / Security Deposit/ Defect Liability deposit for the due fulfillment by the said Contractor(s) of the terms and conditions contained in the said agreement on production of a bank guarantee for Rs.....(Rupees..... only), we (name of the bank, address) (hereinafter referred to as “The Bank”) at the request of Contractor(s) do hereby undertake to pay Purchaser an amount not exceeding Rs against any losses or damage caused to or suffered or would be caused to or suffered Purchaser by reason of any breach by the said Contractor(s) of any of the terms and conditions contained in the said agreement.
3. We (Bank) do hereby unconditionally and irrevocably agree and undertake to pay to Purchaser the amounts due and payable under this Guarantee without any demur, merely on a demand from Purchaser stating that the amount claimed is due by way of loss or damage caused to or would be caused to on suffered by Purchaser by reason of breach by the said agreement or by reason of the contractor(s) failure to perform the said agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs
4. We undertake to pay Purchaser and money so demanded notwithstanding any dispute or disputes by the contractor(s) / supplier(s) in any suit or proceedings pending before any court of tribunal relating thereto, our liability under this present being absolute and unequivocal. The payment so made by us under this Guarantee shall be valid discharge of our liability for payment thereunder and the contractor(s) shall have not claim against us for making such payment.

5. We (Bank) further agree that the guarantee herein contained shall remain in full force and affect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of Purchase under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharges or till Purchaser certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said contractor(s) and accordingly discharges this guarantee. Provided that if Purchaser together with the Contractor seeks an extension of terms of the Guarantee, such extension shall be granted by the Bank and the guarantee shall be in full force till the expiry of such extended period.
6. We (Bank) further agree with Purchaser that Purchaser shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said agreement or to extend time of performance by the said contractor(s) from time to time or to postpone for any time or from time to time any of the powers exercisable by purchaser against the said Contractor(s) and to forebear or enforce any of the terms and conditions relating to the said agreement and we shall not be relieved from our liability by reason of any such variation of extension being granted to the said contractor(s) or for any forbearance, act or omission on the part of Purchaser or any indulgence by Purchaser to the said contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would but for this provisions, have effect of so relieving us.
7. It shall not be necessary for Purchaser to proceed against the contractor before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank notwithstanding any security which Purchaser may have obtained or obtains from the contractor.
8. This guarantee shall not be discharged due to the change in the constitution of the Bank or the contractor(s).
9. We (Bank) lastly undertake not to revoke this guarantee during its currency except with the previous consent of Purchase in writing.
10. Our liability is limited to a sum not exceeding Rs unless a claim is made on us in writing on or before (3 months beyond the date of delivery / completion as specified in the contract) we shall be discharged from liability under this guarantee.

In witness whereof these presents are executed at on the date, month and year first herein above written.

FOR AND ON BEHALF OF THE BANK WITHIN NAMED

Draft LC Format as per MT 700 of UCP Latest Version

Annexure-VI

All tenderers are requested to fill in/tick appropriate fields inline with the tender terms and conditions. The same shall be finalised with the successful tenderer upon placement of Order/Contract and submission of Security Deposit (No separate confirmation shall be obtained after placement of PO/Contract)

	Receiver Bank Details:			
27	Sequence of Total	1/1		
40A	Type of L/C	<input type="checkbox"/> Irrevocable <input type="checkbox"/> Irrevocable & Transferable		
20	Letter of Credit Number			
31C	Date of Issue			
31D	Date and Place of Expiry	Date: _____ (21 Days after the Date of Dispatch)	Place	_____
50	Name and Address of the Applicant	MISHRA DHATU NIGAM LIMITED (A Govt. Of India Enterprise)		
59	Name and Address of the Beneficiary			
32B	Currency & Amount of L/C (In Words & Figures)	(Shall be filled in as per the PO/Contract)		
39A	Variations in L/C Amount or addl. Amounts permitted			
C				
41A	Credit available with			Name and Address of the Bank
	Credit available by	<input type="checkbox"/> Payment <input checked="" type="checkbox"/> Negotiation	<input type="checkbox"/> Acceptance	<input type="checkbox"/> By Deferred payment
42C	Usance of Drafts	<input checked="" type="checkbox"/> at Sight <input type="checkbox"/> (specify)		
42B	Drafts to be drawn on	State Bank of India (04031), TFCPC, Ashok My Home Chambers, S.P Road, Secunderabad - 500 003	Or	Andhra Bank, BDL Campus, Kanchanbagh, Hyderabad - 500058
42P	Deferred Payment, if any			
43P	Partial Shipments	<input type="checkbox"/> permitted <input type="checkbox"/> prohibited	43T	Transshipment: <input type="checkbox"/> permitted <input type="checkbox"/> prohibited
44A	Shipments from			
44E	Port of Loading/ Airport of Departure			
44F	Port of Discharge/Airport of Destination	<input type="checkbox"/> Nhavasheva <input type="checkbox"/> Chennai <input type="checkbox"/> Hyderabad Airport, India		
44B	Place of Final Destination /For Transport	ICD, Hyderabad, India		
44C	Latest Shipment Date	(Shall be filled in as per the PO/Contract inline with Tender delivery condition)		
45A	Description of Goods (Also indicate whether FOB/CIF/C&F etc.)			
46A	Documents required			
	Stage - I (30% of Payment shall be as per Tender conditions) :	Thirty (30) percent of the Contract price for supplies i.e., _____ (Shall be filled as per PO/Contract) is payable against shipment of the material and against presentation of the following documents.		
		<input type="checkbox"/> Clean on Board Bill of Lading/Airway Bill as defined in Incoterms 2010 made to Order and blank		
		<input type="checkbox"/> Signed Invoice for the goods dispatched. - 4 copies		
		<input type="checkbox"/> Certificate of Origin. – 2 copies		
		<input type="checkbox"/> Packing List. – 5 copies		
		<input type="checkbox"/> Guarantee Certificate – 4 copies		
		<input type="checkbox"/> Test / Manufacturer's Certificate – 4 copies		

	[]	Fax intimation particulars regarding shipment sent to our insurer/Insurance Policy Document (In
	[]	Dispatch Advise issued by the Purchaser – 4 Copies
	[]	Certificate from Beneficiary that one set of non-negotiable documents have been sent to Purchaser/Buyer as per PO/Contract
	[]	Draft at Sight/ _____ Days acceptance for _____ % of Invoice Value
	Stage - II (70% of Payment shall be as per Tender Conditions)	Seventy (70%) of the Shipment Value I.E., _____ (Shall be filled as per PO/Contract) is payable against presentation of the following documents.
	[]	Final Acceptance Certificate issued by MIDHANI
	[]	NOC from MIDHANI for Release of Balance Payment after recovery, if any
	[]	Performance Bank Guarantee for TEN PERCENT Order Value till Guarantee Period as per Tender with an additional claim period of three months from any Nationalised/Scheduled Bank of India
47A	Additional Conditions	
	[]	All documents must mention the LC Number, Date, Purchase Order number and Date and that the Goods are being Imported as per Foreign Trade Policy 2015-2020.
	[]	Immediately after negotiating, the Negotiating Bank must advise the particulars of the Negotiation to the Issuing bank.
	[]	All documents which are incomplete and or with irregularities should not be negotiated without prior authorisation of the purchaser.
	[]	All Documents dated prior to the Date of Letter of Credit will be accepted except the Transport Document i.e., Bill of Lading/Air Way Bill.
71B	Charges	All Charges inside India to Applicant's Account (MIDHANI's) and all charges outside India to Beneficiary's Account
48	Period of Presentation	Documents to be presented within 21 days from the date of shipment/airfreight as the case may be
49	Confirmation Instructions	Without
78	Instructions to the Paying bank	<i>Standard wording from our Bank shall be added here</i>